

Steve and Laura Hingley
Bothell, WA 98011

April 11, 2017

Bob's Smart Home
14148 NE 190th Street
Woodinville, WA 98072

Attention: Chad

Dear Chad,

We just wanted to write and let you know how thrilled we have been with the Control4 system you introduced to us. As you know, we bought a new-build house and wanted to have an in-house speaker system installed at the framing stage for listening to our music throughout the house and have a decent sound system for our TV. Our builder referred us to you, and somehow the subject of central video came up in the conversation, and we knew we had to also make that happen.

We now not only have an amazing sound system throughout the house, but we also have the ability to watch the same video/TV on whatever TV's we'd like at the same time, whether it be a DVD, cable TV, Apple TV, or simply view our security camera feeds. A side benefit was cutting down the number of cable boxes we needed to lease from the cable company, and no wires are visible!

The control panels are extremely easy and convenient to use. The remotes are the same in every room—so wonderful to have only one remote to operate the TV, music, furnace, security system, and even gas fireplace! Control4's apps are also terrific should an iPhone or iPad be more at hand than the remote.

We look forward to eventually adding blinds and lights. You've given us a phenomenal system that has been the icing on the cake of our beautiful new home. Your crew has been an absolute delight to work with, their knowledge is impressive, their attention to detail commendable, and the care they took to install and program the equipment was much appreciated.

Thank you again for all your help in making this happen for us.

Sincerely,

Steve and Laura Hingley